



#### **OUR HISTORY AND EXPERIENCE**

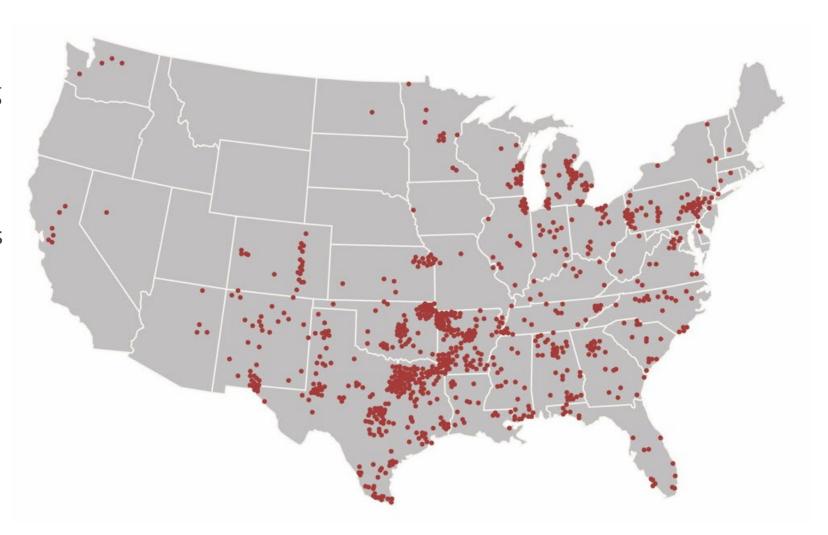
**20+** Years of Experience Working With Schools

**1,100+** School Partners

Evolved to Offer Digital Solutions

2020 DIGITAL STATISTICS:
3,000,000+ Users

**2,100,000+** Broadcast Views \*2020 Numbers





#### **WORKING WITH INDUSTRY LEADERS**





































**ArbiterOne** 

**ArbiterPay** 















#### FORMS, WEBSITES, **REGISTRATION PROVIDERS**



















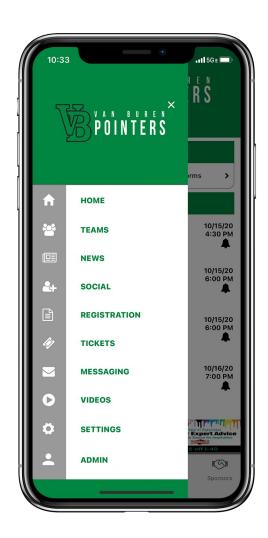


#### **STREAMING PROVIDERS**









#### **E-TICKETING PROVIDERS**













#### **SCHEDULE PROVIDERS**





**ArbiterGame** 

**SCORING PROVIDERS** 









#### **BUILDING NEXT-GEN TECHNOLOGY TO FIT YOUR NEEDS**

#### **LEADER IN PRINT**

#### **Custom Websites**

\*Shared on both platforms

#### **Custom Apps**

\*Shared on both platforms



- Schedules & Scores\*
- Rosters \*
- Directions \*
- News \*
- Social Media \*
- Photo Gallery \*
- Live Streaming \*
- Custom Navigation Bar
- 6 Different Templates
- Booster Club/Camp Registration \*
- Composite Calendar
- Facilities Page
- Booster Club Page
- Alumni Page
- Embedded Video Player \*
- Live Scoring\*

- Schedules & Scores \*
- Rosters \*
- Directions \*
- News \*
- Social Media \*
- Photo Gallery \*
- Live Streaming \*
- 1-Way Group Messaging
- Custom Push Notifications
- Mobile Roster Photo Capture
- Broadcast Alerts
- Embedded Video Player \*
- Live Scoring\*



#### **SOLUTIONS TO FIT YOUR NEEDS**

District Needs	Athletic Needs	Other Needs
Equitable     Academics & Athletics	<ul> <li>Title IX Compliant</li> <li>Combine Technologies</li> <li>Recognize Facilities</li> <li>Create your Sports Network</li> </ul>	



#### **WORKING WITH INDUSTRY LEADERS**





































**ArbiterOne** 

**ArbiterPay** 















#### **CHOOSE YOUR STYLE**



#### THE MVP

- Sidebar navigation gives the ability to create endless vertical menu links
- Two School District Capabilities



#### **THE SKYBOX**

- Horizontal scrolling "Upcoming Games" module
- Embedded single video player
- School District Top Navigation Bar





#### **CHOOSE YOUR STYLE**



#### THE SIDELINE

- Exclusive backgrounds on the home page
- Video gallery



#### THE HEADLINE

- Full screen HD news images
- · Athlete of the month recognition modules

HIGHER



#### **CHOOSE YOUR STYLE**



#### **THE ALL-AMERICAN**

- Full screen HD news images
- Athlete of the Month recognition modules
- Video gallery
- School District Top Navigation Bar



#### THE JUMBOTRON

- Full screen HD news images
- Two School District Capabilities
- Video player toggles between live broadcasts and recent videos
- · Sports specific news, forms, links, and social media



HIGHER



#### IT'S SO EASY TO GET STARTED!

## **Custom App**

#### What's Needed?

- Logo
- Colors
- Apple Developer Account

#### Website

#### What's Needed?

- Logo
- Colors
- Web Style Selection
- Domain Name Selection

# Streaming

#### What's Needed?

- Just an iPad
- Broadcast Contact

#### Next Level Streaming?

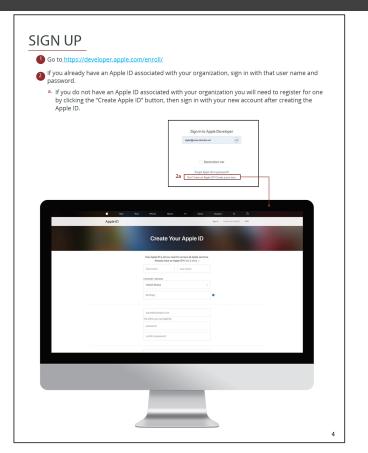
- Broadcast Level Selection
- Optional Purchase of Further Equipment



#### **APPLE DEVELOPER ACCOUNT**

Per Apple, in order for Mascot Media to develop your new Custom App, it must be created on a Developer Account owned by your organization. This ensures Apple that Mascot Media is partnered with your organization.

#### **BEFORE YOU START** The following guide will walk you through signing up for an Apple Developer Account and getting you on your way to your new Custom App! Per Apple, in order for Mascot Media to develop your new Custom App, it must be created on a Developer Account owned by your organization. This ensures Apple that Mascot Media is partnered NOTE: Your entity may already have a Developer Account! Before going through the process: You may want to check by doing a quick search in the App Store for any apps relating to your entity You will be able to see the name of the Developer on the app Check with your administration or IT department for any pre-existing Developer Account. There can only be one account associated with an entity per D-U-N-S® number. TO CHECK FOR A DEVELOPER ACCOUNT ALREADY HAVE A DEVELOPER ACCOUNT? SKIP TO PAGE 9



#### What we need

- Sign-up
- Two-Factor Authentication
- Verification
- Security



#### **SUPPORT SLIDE**

Website

# **Digital Products**

# Streaming

#### **What's Needed?**

Customer Service

#### What's Needed?

- Logo
- Colors
- Web Style Selection
- Social Media Profiles

#### What's Needed?

24/7 Technical Support



#### **MAKING STREAMING EASY!**

# SIMPLIFY —YOUR— STREAMING EXPERIENCE\*

\*STREAM WITH MASCOT MEDIA OR
YOUR PRE-EXISTING STREAMING SERVICE







& MORE



#### THE TREND IN SPORTS















#### **BROADCAST EQUIPMENT**

\*CTE Approved

#### **Level 1 – Basic Package – 1 Camera**

#### Level 2 – Mid-Range Package – 2 Camera

#### Level 3 – Advanced Package – 4 Cameras

- Lenovo 15.6" Legion Y450 Gaming Laptop (Qty. 1)
- vMix HD software (Otv. 1)
- Sony HDR-CX405 HD Handycam
- Magwell USB Capture HDMI Gen 2 + HDMI micro to HDMI cable
- Sony Compact Remote-Control Tripod VCTVPR1
- HDMI Coupler (Qty. 1) + HDMI Cable 50 ft. (Qty. 1)
- Xenyx Q1202 USB Mixer (Qty. 1)
- Audio Technica BPHSS1 Announcer Headset (Qty. 2) + Hosa YPP-118
- Vidpro XM-55 Shotgun Microphone Kit + Mic Stand Aurary TT-622
- Power Strip 6 outlets (Qty. 1) + Power Cords 20 ft. (Qty. 3)
- Training Session\*

- Lenovo 15.6" Legion Y450 Gaming Laptop (Qty. 1)
- vMix HD software (Qty. 1)
- Canon XA11 HDMI Camera (Qty. 2)
- Magwell USB Capture HDMI Gen 2 (Qty. 2)
- Magnus VT-4000 Tripod (Qty. 2)
- HDMI Coupler (Oty. 2) + HDMI Cable 50 ft. (Oty. 2)
- Xenyx Q1202 USB Mixer (Qty. 1)
- Audio Technica BPHSS1 Announcer Headset (Qty. 2) + Hosa YPP-118
- Vidpro XM-55 Shotgun Microphone Kit + Mic Stand Aurary TT-622
- Power Strip 6 outlets (Qty. 1) + Power Cords 20 ft. (Qty. 3)
- Training Session\*

- vMix 4-Production Bot (Qty. 1)
- Canon XA15 SDI/HDMI Cameras (Qty. 4)
- Magnus VT-4000 Tripods (Qty. 4)
- Xenyx Q1202 USB Mixer (Qty. 1)
- Audio Technica BPHS1 Announcer Headset (Qty. 2)
- Vidpro XM-55 Shotgun Microphone Kit (Qty. 1)
- Mic Stand for Crowd Mic Aurary TT-622 (Qty. 1)
- HD-SDI Cable 200 ft. (Qty. 1) HD-SDI Cable 100 ft. (Qty. 1)
- Power Strip 6 outlets (Qty. 1) Power Cords 20 ft. (Qty. 3)
- Training Session\*

<sup>\*</sup>Training is included in the price of each kit. This is optional, but highly recommended. For schools within a reasonable driving distance of our offices, our broadcast team will visit your school along with the ordered equipment and have a scheduled training session with your future broadcast team. For schools outside of a reasonable driving distance, we will train and support remotely. These are the three packages we recommend but we will also work with you to produce other options to fit your budget and needs. (For more info visit https://www.mascotmedia.net/broadcasting)



#### **CAREER TECHNOLOGY EDUCATION APPROVED**





Get accreditation for your school by using a Mascot Media app & website



#### **GIVE YOUR STUDENTS NEW OPPORTUNITES**

# **HELP YOUR STUDENTS** SUCCEED





HOME SPORTS - BROADCASTS NEWS BOOSTERS

#### **ALEDO HIGH SCHOOL FALL TEAM TENNIS BRINGS HOME SEVERAL DISTRICT 5-5A AWARDS**



The Aledo RacquetCats racked up several district awards this year in the 2020 Fall Team Tennis District 5-5A awards. This is a great showing for the team that is made up of five AT CENTRAL PARK IN WHITE Seniors, six Juniors, four Sophomores and three Freshman. Boys Doubles awards :

1st Team All District - Line 1 Jay Joiner/Hogan Posey, Honorable Mention - Line 2 Scott Mason/Craig Mason , Honorable Mention-Line 3 Michael Birdwell/Zane Martin.

Girls Doubles awards: Honorable Mention-Line 1 Katie Siddons/Olivia Key, 2nd Team All District -Line 2 Maddie Farmer/Georgia Posey, 2nd Team All District - Line 3 Cambell Charrier/Allie Farmer. Mixed Doubles award for 2nd Team

All District went to Ian Leslie/Lvla Edwards.

Boys Singles awards: Second Team All District- Line 2 Ian Leslie, Honorable Mention-Line 5 Scott Mason, Honorable Girls Singles awards: Honorable Mention-Line 1 Katie Siddons, 2nd Team All District-Line 2 Olivia Key, Second Team

All District -Line 3 Maddie Farmer, 2nd Team All District -Line 4 Cambell Charrier, 2nd Team All District -Line 5 Georgia



5-5A CROSS COUNTRY CHAMPIONSHIPS HELD TODAY SETTI EMENT



ALEDO RACQUETCATS ADVANCE TO REGIONAL SEMIFINALS AFTER BEATING WICHITA FALLS RIDER



Write articles, film games, and so much more!



#### **E-TICKETING**

It's easier than ever to integrate e-ticketing providers into your very own Custom App & Website.

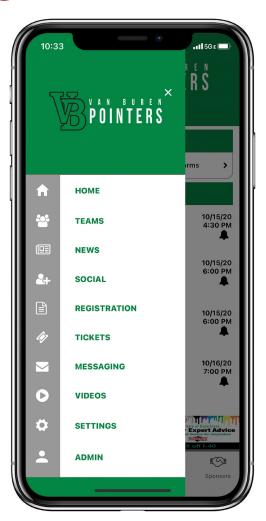














#### **SCHEDULE INTEGRATION**

	RANKONE SPORT	<b>9D</b> RAGON <b>F</b> LY	ArbiterSports <sup>-</sup>
Schedules	<b>~</b>	<b>~</b>	<b>*</b>
Cancelled/Deleted Games Auto-Update	×	<b>~</b>	~
Event Location	<b>*</b>	×	<b>~</b>
Event Directions	×	×	×
Final Scores	<b>*</b>	<b>*</b>	<b>~</b>
Rosters	~	<b>~</b>	×
Roster Number	<b>~</b>	<b>*</b>	×
Roster Height/Weight	~	<b>~</b>	×
Roster Graduating Class	×	×	×
Opponent Roster	×	>	×

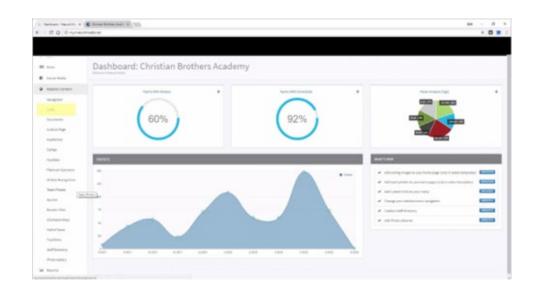
All schedules sync within 15 minutes of changes being made in the partner system.

All rosters sync once per week on the weekend.

Rank One syncs Saturday at 2 am. Dragonfly syncs Sunday at 2 am.



#### **CONTENT MANAGEMENT SYSTEM**





Once you are set up with your website, our digital team will help train you and your staff on how to keep your content up to date.



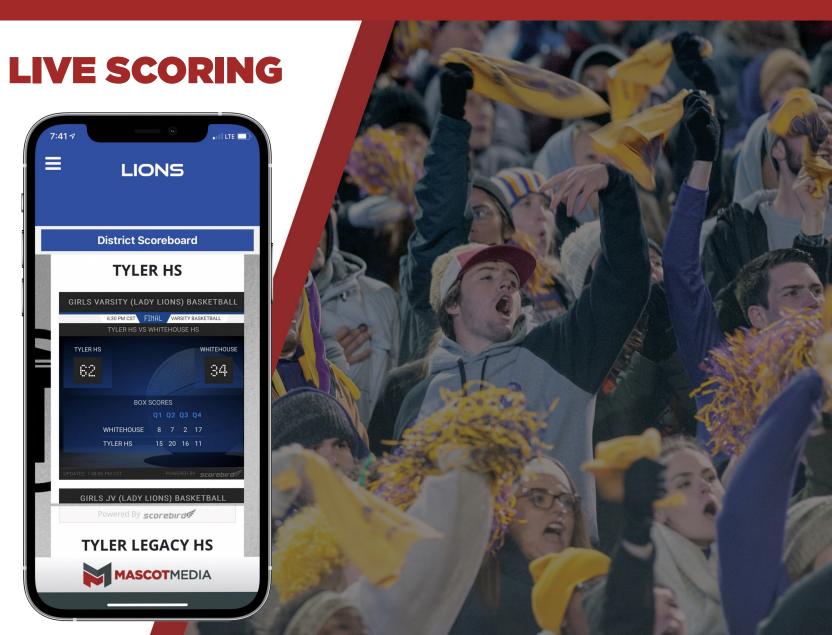
**Track your scores LIVE!** 







Let your fans keep up with the game no matter where they are!





#### **SCHEDULE PRODUCTS**

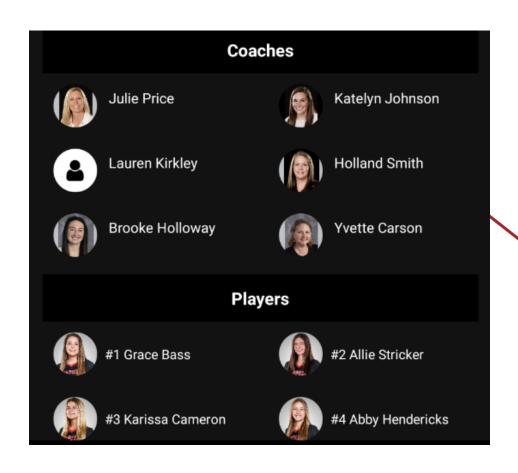




Make an impact in the community and in schools.



#### **SPORTS TEAM ON THE APP**





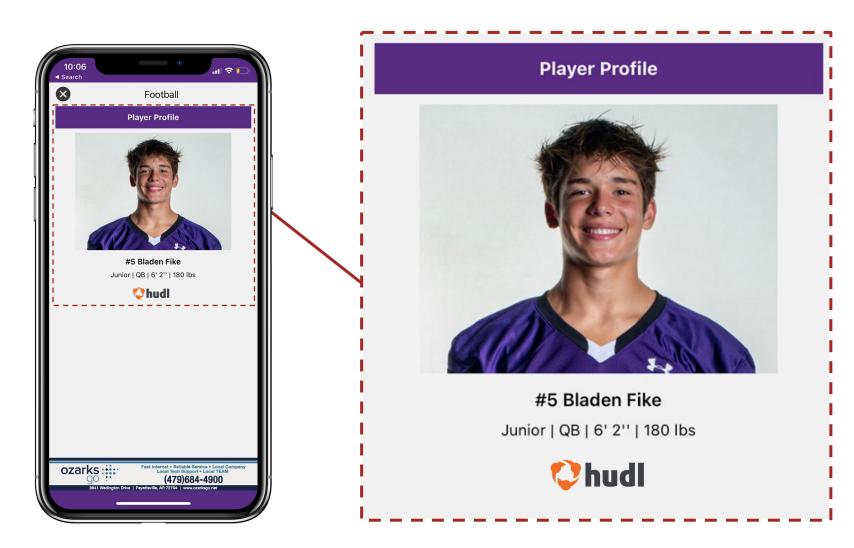
Parents and fans can track:

Players Coaches Positions AND MORE!



#### PLAYER PROFILE CAPABILITIES

- Jersey #
- Name
- Grade
- Position
- Height
- Weight
- Ohudl

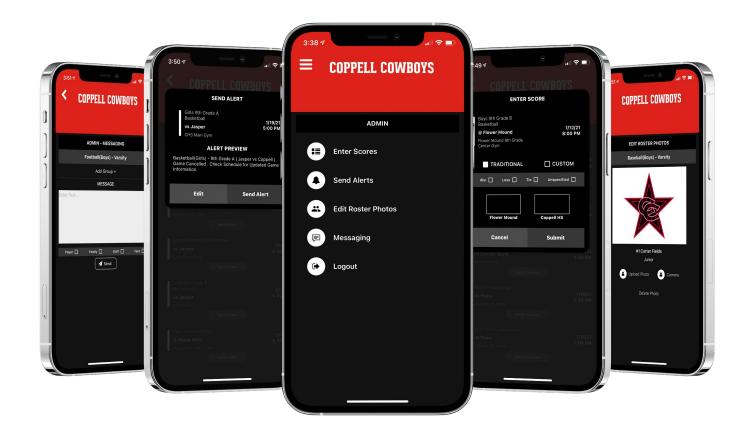




#### **EASY TO USE ADMIN MENU**

#### Access your school's admin menu to:

- Send final score alerts
- Send event alerts
- Upload and take roster photos
- Utilize one-way group messaging





#### **CUSTOM PUSH NOTIFICATIONS**

#### **CUSTOM PUSH NOTIFICATIONS**

now

MASCOTMEDIA

Alert: All Sports

The Pep Rally scheduled for 2:30 will now start at 3:30.

Go Cats!

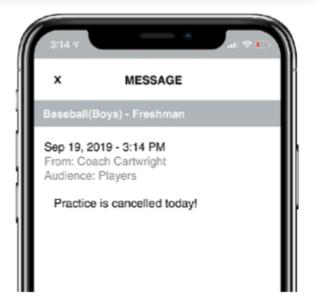


#### **HUB NOTIFICATIONS**

MASCOTMEDIA now

Alert: Baseball (Boys)

Today's practice has been cancelled.



#### **BROADCAST NOTIFICATIONS**

MASCOTMEDIA now

Boys Varsity Football: Highland Park vs. Lonestar is broadcasting now





#### **HAVE YOUR OWN PROFESSIONAL HOME**

#### Work with the best to have the best.

- Custom Website built for you
- Countless features to elevate your program
- Stream every event daily





#### **HIGHLIGHT YOUR FACILITIES**



SPORTS TICKETING INSIDE ATHLETICS RESOURCES BROADCASTS NEWS SCOT SHOP

AudiDallas AudiDallas.com



SPORTS INSIDE ATHLETICS BROADCASTS NEWS PHOTOS

#### **FACILITIES**





**Scotland Yard** 



Multi-Purpose Activities Center



**HPHS Main Gym** 



#### **FACILITIES**



#### **Conway High School**

2300 Prince Street Conway,AR 72034

Conway High School serves over 2,000 students and has been nationally recognized as a Blue Ribbon School of Excellence and since 1953 has won at least 42 state championships in interscholastic sports.

#### John McConnell Stadium

2300 Prince Street Conway, AR 72034

Home football games, track, as well as boys and girls soccer are played at Centennial Bank Field at John McConnell Stadium. This field was named in 1993 after the late community leader and school board president.





#### **STAFF DIRECTORIES**

**Professionally showcase your** coaching staff to your fan base.





#### THE OFFICIAL SITE OF CONWAY HIGH SCHOOL ATHLETICS

#### STAFF DIRECTORY



Athletic Director







Email
Positions:
RSMS Girls Athletics VB, BB

Email
Positions:
CSMS Boys Athletics Assit FB,













Email
Positions:
BCMS Girls Athletics VB, BB
Track



Head Cross Country and







Positions: RDMS Girls Athletics



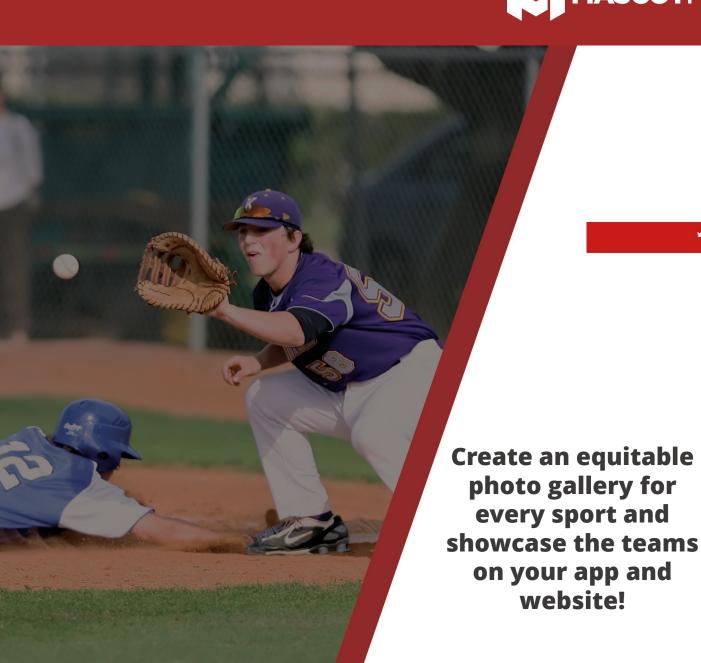
Email
Positions:
CSMS Girls Athletics VB, BB



Positions: Head White Football, Bowling



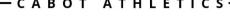
website!



### **CAPTURE EVERY MOMENT ONLINE**



# **PANTHERS**





























#### IN SUMMARY, OUR SERVICE PROVIDES

# TOOLS AND RESOURCES FOR STUDENTS & FACULTY

# MISSION CRITICAL SERVICES

# PROMOTIONAL SPORTS NETWORK





Providing opportunities to learn and grow

Allowing athletic departments to adjust in the face of change and communicate effectively.

A single source for all athletes, parents, family, fans, stakeholders, supporters, and anyone vested in the school.



#### **OPTION 1: OWNER MODEL**



Exclusive promotion across the school's digital sports network



Access to thousands of parents, fans, coaches, & students.



**ENGAGING PLATFORM** 

Schedules, rosters, & other essential information keeps users engaged



Give back to the community while gaining valuable exposure

#### **YOU RETAIN 100% OF:**

#### **Presenting/Premier Ads**

- Limit 3 Premier/Presenting Sponsors
- RGB, Transparent Non-Animated, Flat
- Splash Screen 800 pixels x 800 pixels
- Menu Header 1024 pixels x 256 pixels
- Page Header 1024 pixels x 256 pixels
- 72 PPI .PNG or .JPG

#### **Banner Ads**

- Limit 20 Banner Ads
- 640 pixels x 100 pixels
- RGB, Non-Animated, Flat Graphic
- 72 DPI .PNG or .JPG

#### Broadcast Ads (upon availability)

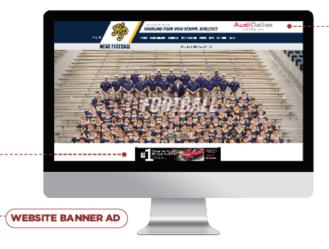
- Limit of 5 Pre-Rolls
- Pre-Roll recomended 10-15 seconds
- Preferably 720p
- .MP4 or .MOV format



#### **DIGITAL SPONSOR AD INVENTORY**









WEBSITE PRESENTING SPONSOR







# OWNER MODEL REVENUE GENERATION \$20,000-\$80,000/year

- Expand your Print Sponsorships into a New Digital Experience
- Ad Sales Possibility.
  - Sport Specific Ad brings on Average \$1,000/YR (10 ADS PER SPORT)
  - Each Presenting Sponsor AD brings on Average \$12,000/YR (3 TOTAL ADS)
  - Each Banner Ad brings on Average \$1,500/YR (20 TOTAL ADS)
- Ads for your Streaming Events (\$1,200/YR)
   (5 TOTAL ADS)

- CTE Funding Opportunities
  - 60~ students in a CTE class can pay for a Teacher
  - Based upon recent case study.
- Camp Registrations
- Booster Club Registrations



#### **SALES MATERIAL SLIDE**

# We make it EASY for you to get started and provide sales materials you may need.











#### **OPTION 2: PARTNER MODEL**



Exclusive promotion across the school's digital sports network



24/7 EXPOSURE

Access to thousands of parents, fans, coaches, & students.



**ENGAGING PLATFORM** 

Schedules, rosters, & other essential information keeps users engaged



Give back to the community while gaining valuable exposure

#### **Presenting/Premier Ads**

- Limit (1) Premier/Presenting Sponsors
- Splash Screen 800 pixels x 800 pixels
- Menu Header 1024 pixels x 256 pixels
- Page Header 1024 pixels x 256 pixels
- RGB, Transparent Non-Animated, Flat
- 72 PPI .PNG or .JPG

#### **Banner Ads**

- Limit 10 Banner Ads
- 640 pixels x 100 pixels
- RGB, Non-Animated, Flat Graphic
- 72 DPI .PNG or .JPG

#### Broadcast Ads (upon availability)

- Limit of 2 Pre-Rolls
- Pre-Roll recomended 10-15 seconds
- Preferably 720p
- .MP4 or .MOV format



#### **OPTION 3: SPONSOR MODEL**



Exclusive promotion across the school's digital sports network



Access to thousands of parents, fans, coaches, & students.



Schedules, rosters, & other essential information keeps users engaged



Give back to the community while gaining valuable exposure

#### **MASCOT MEDIA RETAINS 100% OF:**

#### **Presenting/Premier Ads**

- Limit 3 Premier/Presenting Sponsors
- Splash Screen 800 pixels x 800 pixels
- Menu Header 1024 pixels x 256 pixels
- Page Header 1024 pixels x 256 pixels
- RGB, Transparent Non-Animated, Flat
- 72 PPI .PNG or .JPG

#### **Banner Ads**

- Limit 20 Banner Ads
- 640 pixels x 100 pixels
- RGB, Non-Animated, Flat Graphic
- 72 DPI .PNG or .JPG

#### Broadcast Ads (upon availability)

- Limit of 5 Pre-Rolls
- Pre-Roll recomended 10-15 seconds
- Preferably 720p
- .MP4 or .MOV format

#### **BENEFITS:**



#### **DOLLARS BACK TO THE DISTRICT**

#### **OWNER MODEL**

#### **PARTNER MODEL**

#### **SPONSOR MODEL**

AVERAGE CLIENT REVENUE PER HIGH SCHOOL = \$40,000

- 100% Broadcast Ad Revenue
- CTE Funding
   Opportunities
- Camp Registrations
- Booster Club Registration
- Maximum Ad sale capabilities

AVERAGE CLIENT REVENUE PER HIGH SCHOOL = \$20,000

- 100% Broadcast Ad Revenue
- CTE Funding Opportunities
- Camp Registrations
- Booster Club Registration

- 100% Broadcast Ad Revenue
- CTE Funding
   Opportunities
- Camp Registrations
- Booster Club Registration



#### **EASY TO GET STARTED...**

# Create a custom platform to communicate with parents, students, and fans.













**Your Teams** 



